

WHO WE ARE :

No Matter the Industries, our Experts Evaluate and reply to each individual Enquiry.

AES MRO SOLUTIONS INDIA PVT.LTD warmly welcomes you to our company, where we specialize in providing industrial plants with their CAPEX and OPEX requirements including supply of Spares, Components, and Materials largely concerning MRO (Maintenance, Repair, & Operations).

We are an ISO 9001:2015 and one of the growing one stop MRO (Maintenance Routine Operation) Product Supplier & Stockiest to Oil & Gas, EPC, Power, Auto, Petrochemical, Cement and Steel Sector.

AES in quest for excellence with a sole objective of becoming the specialists in MRO (Maintenance Routine Operation) product distribution, since that AES is growing with a sole objective of becoming the specialists in MRO and to become one of the leading one stop MRO Product Suppliers in India.

As a company we're passionate about sustaining the needs of future Industry requirement, which is the cornerstone of our business strategy.

We are backed by an advance technical set-up and a team of experts, which allow us to offer our precision range of product to our prestigious clients .

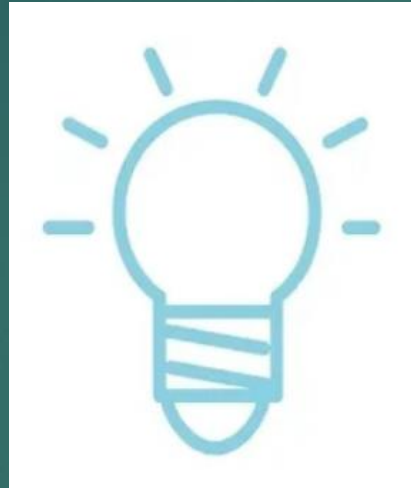
We have a strong network of suppliers in the European Union (EU), China, Korea, Japan

We have tied up and tying up with leading manufacturers across China, Korea, US, European country.

BENEFITS OF STRATEGIC OUTSRCING AND WORKING AES MRO SOLUTIONS INDIA PVT.LTD.



Saves time ,allowing you to focus on other operations



Category Expertise & Knowledge that can be applied to Industry



Helps to reduce costs associated with regular full time Employees



On-demand resources that are scalable to Project requirements.

CASE STUDY FOR OUR CLIENTS WHERE WE PERFORM :-

BACKGROUND:

A CLIENT IN THE OIL & GAS INDUSTRY RECENTLY FACED A COMPLEX PROCUREMENT CHALLENGE: THEY NEEDED TO ACQUIRE AROUND 300-LINE ITEMS DIVIDED INTO DIFFERENT CATEGORY (ELECTRICAL, INSTRUMENT, PIPING, GENERAL CONSUMABLE .

EACH CATEGORY CONTAINING 80 LINE-ITEMS. THESE ITEMS WERE TO BE SOURCED FROM DIFFERENT MANUFACTURER , COUNTRIES AND WITH EACH ORDER RANGING BETWEEN USD 100 AND USD 3,000.

CHALLENGE:

THE CHALLENGE WAS MULTIFACETED: SOURCING THESE ITEMS, OBTAINING QUOTATIONS FROM DIFFERENT MANUFACTURER , SUPPLIER AND DIFFERENT COUNTRIES ACROSS EACH CATEGORY, AND SUBMITTING THE CATALOGUES AND DATA SHEETS TO THEIR END CLIENT. THE SMALL VALUE OF CATEGORY (AVERAGING AROUND USD 100 TO USD 3000 AND UPTO USD 30000) AMPLIFIED THE COMPLEXITY OF THE TASK. A DEDICATED STAFF MEMBER, WHO OVERSEES AN ANNUAL SPEND OF USD MILLION/ BILLION, COULD NOT AFFORD TO SPEND 15 TO 30 DAYS ON THIS PROCESS, WHICH INVOLVED SOURCING OFFERS, NEGOTIATING WITH GLOBAL SUPPLIERS, AND MANAGING ADVANCE INVOICES AND PAYMENTS.

SOLUTION:

WE (AES MRO) STEPPED IN TO ALLEVIATE THE CUSTOMER'S BURDEN. WE UNDERTOOK THE TASK OF MANAGING THIS REQUEST FOR QUOTATIONS (RFQS), PROCESSING MULTIPLE PURCHASE ORDERS (POS), AND HANDLING MULTIPLE NEGOTIATIONS.

WE ALSO PROCESSED MULTIPLE INVOICES FOR THE CATEGORY . WE STREAMLINED THE COMPLEX SOURCING BY CONSOLIDATING ALL SPARES NEEDED FOR A SPECIFIC PLANT, ORGANIZING SHIPMENTS FROM VARIOUS LOCAL SUPPLIER AND GLOBAL LOCATIONS. THIS SIGNIFICANTLY EASED THE EFFORTS REQUIRED BY THE END CLIENT, PROVIDING THEM WITH PEACE OF MIND.

BENEFITS:

WORKING WITH AES MRO NOT ONLY SAVED TIME FOR THE CLIENT BUT ALSO MITIGATED RISK. WE SHIELDED THE CLIENT FROM SUPPLIER DEFAULT RISKS, DELIVERY FOLLOW-UPS, AND OFFER FOLLOW-UPS BY PROVIDING BI-WEEKLY REPORT ON DELIVERIES AND COMPREHENSIVE TRACKING OF MATERIAL FROM PO, PACKAGING, FREIGHT, CUSTOM CLEARANCE, TO THE FINAL DELIVERY TO THE END CLIENT'S STORAGE AREA.

THIS LEVEL OF SERVICE FREED UP SIGNIFICANT RESOURCES FOR THE CLIENT, ALLOWING THEIR STAFF TO FOCUS ON DIRECT AND HIGHER VALUE TASKS RATHER THAN MANAGING INDIRECT MATERIALS.

IN EFFECT, AES MRO ABSORBED ALL THE RISKS ASSOCIATED WITH MOVING GOODS FROM DIFFERENT LOCAL SUPPLIERS OR INTERNATIONAL SUPPLIER DEMONSTRATING THE IMMENSE VALUE OF OUR SERVICES.

SERVICE WE PROVIDED TO CLIENT:-

1. MATERIALCATALOGUING
2. TECHNICAL SUPPORT IN SELECTING THE PRODUCT.
3. SINGLE SOURCE AND POINT OF CONTACT FOR CONSOLIDATING AND SUPPLYING THE CLIENT REQUIREMENT.
- 4.QUALITY ASSUARANCE .
- 5.ON TIME DELIVERY .

MRO LIST WORKED BY AES MRO SOLUTIONS FOR CLIENTS:-



Microsoft Excel
Worksheet



Microsoft Excel
Worksheet



Microsoft Excel
Worksheet




Microsoft Excel
Worksheet

PRODUCT WE DEAL AND SUPPLY

Sr.No.	Category	Sub Category	Manufacturer
1	Electrical	Junction Box ,Distribution Box,Circuit Breaker Boxes,Enclosure,Cable Gland,Hinged Doors,Hinged Lid,Locking Plug,Locknut,Reduction Fittings,Insulated Plug Socket,Rubber Cable Drum,Cable Winders and Cable Dispensers,GRP Enclosure,Cabinets,Modulat Cable Entry System	Hensel,Rittal,Enclosure India,Connectwell and Other reputed Brands
2	Electrical	Switchgear ,Circuit Breaker,Distribution Box,	Legrand,Schneider,ABB,Indo Asian,Siemens,Hager,L&T
3	Electrical	Wire & Cables	Finolex,KEI,Polycab,RR Kable,Havells
4	Electrical	LED Lights,Conventional Light,Ballast,Lamp & Luminaries	Bajaj,Philips,Crompton,Halonix,Osram,Wipro
5	Electrical	Relay Module,Timer,Limit Switch ,Current Transformer	Omron,Selec,Teknic,Elmeasure,Kaycee,Salzer,TE Connectivity
6	Electrical	Electrical Motors	Bharat Bijlee,Crompton,Havells,ABB
7	Electrical	Cable Lug,Cable Gland,Cable Tie,SS PVC Coated Cable Tie	Braco,Dowells ,Comet,Tycab,Surelok Tibcon,TDK
8	Electrical	Capacitor,Dry Battery Cell,Batteries	Epcos,Philips,Havells,Duracell,Nippon,Eveready,Exide,Amaron,Lumino U s
9	Electrical	Terminal Block,Fuse Terminal Block,Din Rail,Relay terminal,Relay Interface Modules,Switches	Elmex,Connectwell,Controlwell,Anchor,Havells,Crab tree
10	Electrical	Lighting Pole 9mtr,5mtr,2.5 mtr (Tubular,Conical,Octoganol) , High Mast Pole ,Cable Tray,	
11	Instrument	Measuring Instrument,Clamp Meter,Voltmeter	Fluke ,Meco,Elmesuare,GIC,Druck GE,Meco,Rishab Instruments,Nagman,ABB
12	Instrument	Pessure Gauges,Flow ,Pressure,Level Instruments,Valve,Water Meter	General Instrument Consortium,Siemens,Honeywell,Wika
13	Instrument	Instrument Fitting,Impulse Tubing,Instrument Valve,RTD,Thermocouple	Hy-lok,Panam,Parker,Swagelok,Astec
14	Instrument	Flameproof Junction Box,Flood Light,Well Glass Fittings,Fixture,Cable Trays	Pratik Explosion Proof,Baliga,Bartec,FCG,Superfab
15	Mechanical	Socket Head Cap Screw,Shoulder Screws,Flat Head Socket Screws,Button Head Socket Screws,Square Head Set Screws.,Socket Set Screws,Pressure Plugs,Dowel Pins,Hexagon Keys,Stud,Bolt,Nut,Anchor Bolt,Foundation Bolt,Hex Head Bolts / Screws,Hex Nuts,Plain Washer,Arc Welding Stud,Direct Tension Indicator,Tension Control Structural Bolt,Rebar Coupler	Unbrako,Hilti,J J InduriesLPS, UPS, XPS, TWF, U-BALAJ
16	Mechanical	Pipes , Pipe Fittings,Flanges,Elbow,Reducers - SS,CS,CU-Ni,Niconel,GI Fittings	Indian,Korea,China,European Make
17	Mechanical	Gasket,Insulating Gaskets	
18	Mechanical	Hand Tools	STANLEY, TAPARIA, DE NEERS, OZAR, GROZ, BLACK & DECKER, TOPTUL, INDER, SNAPON & BLUEPOINT,Venus,Ashwin,Jainson
19	Mechanical	Torque Wrenches, Drill bit	TOHNICHI, BRITOOOL,Miranda
20	Mechanical	Power Tools,AIR TOOLS & AIR HOIST	DEWALT, BOSCH, MAKITA, HILTI, HITACHI HIKOKI,TOKU (Japan) , Drebon

Sr.No.	Category	Sub Category	Manufacturer
21	Mechanical	Hoses,Flexible Hoses,PVC Hoses	
22	Mechanical	PVC Pipe and Fittings	Supreme,Havells,Finolex,Prince Pipe,Polycab
23	Mechanical	PU Fittings, Coupler, FRL & Hose Pipes,PU Rods, Ball Plunger	LEGRIS, FESTO, JANATICS, TECHNO,SMC,MB
24	Mechanical	Lubricants & Grease	PIDILITE, OKS, LOCTITE, CASTROLS & VEEDOL & HP,Shell
25	Mechanical	Welding Machines & Electrodes,WELDING ASSESSORIES	D&H,Esab,Ador,MANGALAM,Superon
26	Mechanical	Drills & TAPS,Hacksaw Blades, Solid Carbide, End Mills, Reamers, Burr Cutter,Engineering files	METRO, MIRANDA, TOTEM, ADDISON,JK FILE, MITTAL FILES
27	Mechanical	Wheels, Grinding Wheel, Flap Disc Grinding Wheels	Bosch,Dewalt,Norton,EX-POWER, CARBORUNDUM
28	Mechanical	Valve & Fittings	STEEL STRONG,ZOLOTO,AIRA,Uflow,Other Reputed Make
29	Mechanical	Toggle Clamps,Die & Mould Spring	TOOLFAST, STEEL SMITH,PAWAN
30	Mechanical	Adhesive ,Sealant,TapesFibre Glass Tapes,Reflector Tapes,ASBESTOS & ASBESTOS PRODUCTS,GLUES & GUM PRODUCTS	Loctite,3M ,Superion
31	Mechanical	V Belt	Fenner ,Continental
32	Mechanical	Bearings	SKF, FAG, NTN
33	LAB	Beaker,Bottles,Burettes,Cones,Condensers,Cylinders,Desiccators,Dishes,Distilling Apparatus,Water Distillation Unit,Apparatus,Survismeter & Viscometer,Extractors,Flasks,Filtration Assembly,Vacuum Pump,Volumetric Flask & Columns,Funnels,Gas Generator,Jars & Kettles,Pipettes,Weighing Scoop,Tubes,Adapters,Test Tubes,Watch Glasses,Sintered Ware,Quartz Ware,Vials,Slides & Cover Glasses,Lab Accessories,Laboratory Equipments,Liquid Handling Systems,	Borosil,Riviera,Vensil,Tarson,Polylab
34	LAB	Lab Equipment,Filters	Merck,Thermosfischer,Whatman
35	HSE	Lockout Padlocks,LOTO Tags,Cable Lockout,Electrical Panel Lockout	Lukko Safety,KRM
36	HSE	Rescue Harnesses,Safety Helmet,Welding Shield & Spectacles,Ear Plugs,Full Body Harnesses,Safety Shoes,Ear Muffs,Fall Arresters,Safety Goggles,Knitted Hand Gloves,Arm Sleeves,Gloves	KARAM,Heapro,Mallcom,Heapro,3M,Tiger,Safedot, Portwest
37	HSE	Fire Fittings, Extinguishers	SAFEX,ALFA, Kanex
38	Stationary Products	Stationary Products	LUXOR & CAMLIN,MUNGYO KORYA
39	Others	Packing Material : -Box ,Bubble Roll,Tapes	
40	Others	General Consumable : -Paint,Tarpaulin,Teflon Tape,Insulation tape,Thermocoal,Ladder,ACRYLIC PLASTICS & SHEETS	

CERTIFICATES:-



Government of India
Ministry of Commerce and Industry
Directorate General of Foreign Trade
Office of the Additional Director General of Foreign Trade, CLA Delhi
Central Licensing Area (CLA), A Wing I.P. Bhawan, I.P. Estate, New Delhi

Importer-Exporter Code

This is to certify that **AES MRO SOLUTIONS INDIA PRIVATE LIMITED** is issued an Importer-Exporter Code (IEC) **AAWCA8697G** with details as follows -

IEC	AAWCA8697G
स्वयं खाता सं./PAN	AAWCA8697G
फर्म का नाम/Firm Name	AES MRO SOLUTIONS INDIA PRIVATE LIMITED
निगम की प्रकृति /Nature of Concern	Private Limited
नारी करने की तारीख/Date of Issue	17/06/2022
पता/Registered Address	5564/195T-198, DAULTABAD ROAD, Daultabad Industrial Area, Gurugram, GURUGRAM, HARYANA, 122006
धरेक का नाम / Name of the Signatory	Aman Ghai
Director / Partner Details	Refer online at https://dgft.gov.in or scan the QR Code
शाखा/दुकान /Branch Details	Refer online at https://dgft.gov.in or scan the QR Code

Last Modified : 17/06/2022
 File Number : DLIECPAPPLY00028976AM23



Note : This is a system-generated certificate. Authenticity / Updated details of the IEC can be checked at official DGFT website <https://dgft.gov.in> by entering the IEC and Firm Name under Services > View Any IEC Details. You can also authenticate the certificate by scanning the QR code.


Certificate of Registration
 (Quality Management System)
QFS MANAGEMENT SYSTEMS LLP

This is to Certify that the Quality Management System of

AES MRO SOLUTIONS INDIA PRIVATE LIMITED

5564/195T-198, DAULTABAD ROAD, DAULATABAD INDUSTRIAL AREA,
GURUGRAM- 122006 HARYANA (INDIA)

Has been found to be of the Quality Management System Standard

ISO 9001:2015

This certificate is valid for the following product or service range

TRADING AND SUPPLIER OF MAINTENANCE, REPAIR, AND OPERATIONS (MRO) ITEMS.

Certificate Number: **IS/2205AR/4513** 1st Surv. Due on: **27.04.2023**
 Initial Date of Certification: **28.05.2022** 2nd Surv. Due on: **27.04.2024**
 Date of Certificate: **28.05.2022**
 Date of Expiry: **27.05.2025**




Director:  Date: **28.05.2022**

The validity of certificate is subject to regular surveillance audit on or before above mentioned dates and its only valid after successful surveillance with continuation letter issued by QFS. It is issued subject to the continued availability of access at any time and without notice to the above named organization's premises for the purpose of assessment and surveillance regarding the standard named above and QFS terms and conditions.

QFS MANAGEMENT SYSTEMS LLP
ISO 9001:2015 CERTIFIED
www.qfs.com
 This Certificate remains the property of QFS.

CLIENT REFERENCE LIST

Pepisco India Holding Pvt.Ltd.
Dalmia Cement
Vedanta Limited (Cairn Oil & Gas)
Renew Power
National Cement Company Limited, Kenya
Petrofac
Dodsal Engineering Pte Ltd.
Stalwart Overseas
Casablanca Industries Pvt Ltd
RS Components & Controls (India) Ltd.(C& S Electric)

ReNew
POWER



PEPSICO INDIA HOLDINGS PRIVATE LIMITED

Dalmia
cement
FUTURE TODAY

Dalmia
cement
FUTURE TODAY

Dalmia
cement
FUTURE TODAY

Alsthom Industries Ltd

Murli Industries Limited

Dalmia Cement (Bharat)Ltd

RS

RS Components Ltd

IndusUno.com



Dodsal



vedanta



Petrofac



PRODUCT CATALOG



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Website: www.aesmro.com



Specialized in Supply of wide Range of Industrial
and MRO Products



AES MRO SOLUTIONS INDIA PRIVATE LIMITED



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AES
A COMPLETE MRO SOLUTIONS



▶ ABOUT US :-

AES MRO Solutions India Pvt.Ltd.is one stop solutions and becoming one of the most trusted names for Supply of wide Range of Industrial and MRO Products for its clients. We are backed by an advance technical set-up and a team of experts, which allow us to offer our precision range of product to our prestigious clients. With extensive technical product knowledge and sourcing capabilities combined with a comprehensive range of products available, we have always kept customer satisfaction as his primary objective and well known in the Industry for fulfilling our promises. We with over wide range of product meets every aspect of Electrical, Instrument, Mechanical Equipment, Piping Package, Safety Products and MRO Supplies for day to day Industrial Requirement We are an ISO 9001 certified company.

▶ WHY US :-

Industrial MRO refers to the maintenance, repair and operations of machinery and equipment used in an integrated supply chain management model. As the focus on sourcing and procurement has gotten more attention since the global economic downturn few years ago.

Now MRO providers are playing a significant role in supply chain management.

Often considered a non-core factor, ineffective MRO processes carry significant risks, which include among others:

- Unplanned equipment downtime
- High freight cost
- Stock-out of mission-critical parts
- Frustrated stakeholders

Therefore, ineffective MRO processes will have a significant impact on integrated supply chain management, in particular, downstream fulfillment. Not only does MRO affect fulfillment, but poor MRO management can impact internal business areas as well. Industrial buyers who neglect their MRO spend can lead their organizations into disorganized, maverick spending and spare parts wastage.

So, is your MRO strategy working? What should client be examining in order to lift your MRO practices?

MRO buyers should manage the number of suppliers that cater to 50% of their spend. With the emergence of one-stop industrial MRO distributors and integrators, buyers should look to consolidate the number of suppliers to a level of around 12% - 15% of their suppliers servicing 50% of their overall spend.

So connect with us for your MRO requirement and control your spend with over million of product category.

www.aesmro.com



AES
A COMPLETE MRO SOLUTIONS

▶ OUR MISSION:-

Our mission is to ensure the best relationship with our clients and to provide our clients with the utmost satisfaction. By doing so, we treat every client's with care.

▶ COMPANY VALUE:-

Customer Delight: Customer Satisfaction in terms of Loyalty for Costing, Quality and Timely Delivery.

Excellence: We will constantly work to achieve the highest possible standards in our day-to-day.

Integrity : "What we commit, that we do for our customers".

Leadership : Every team member is encouraged to take initiative and ownership.

▶ SECTOR WE SERVE:-



Oil Gas



Power Sector



Steel & Cement Sector



Food and Beverage



Automobile



Others

www.aesmro.com



AES
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**ELECTRICAL
CATEGORY:-**



Switchgear



Wires and Cables



Cable Glands,
Connection Lug,
Conduits,
Block Terminal



Lighting Products
& Lighting Fixtures
Electrical Conduits



Cable tray



Junction Boxes



Earthing Material



Electrical Consumable:
Adhesive, Sealant,
Adhesive Tape,
Insulation Tape,
Cable Tie, Conduit Pipe.



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**INSTRUMENT
CATEGORY:-**



Field Instrument-
Pressure, Temperature,
Flow and Level



Automation
Product-
PLC, PID system



Instrument Fittings
and Valve,
Pressure Gauges



Copper and
SS Tubing



Measuring Instruments:
Controller, Digital Meter,
Clamp Meter



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▶ **MECHANICAL
CATEGORY:-**



Lubricants and
Lubricating oil



Bearing



Gasket



Pipe and Flanges



Hoses



Valves



Fasteners -
Nut Bolt, Bolt
Assembly, Screws,
O Ring, U Clamp



Hand Tools



Mobil

Castrol



Welding Consumable



Unbrako

Parker



AES
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▶ **LABORATORY
CATEGORY:-**



Laboratory
Glassware



Analytical Vials
and Closures



Laboratory Bottle,
Caps and
Accessories



Laboratory
Equipment



▶ **ADMIN & SATIONARY
CATEGORY:-**



Office Furniture's



Paper and
Notebooks



Pens, Highlighter
Stickey Labels



Ring Binder,
Box Files, Folder

